



CONCEPT DEVELOPMENT ASSOCIATES

4707 Theatre Drive
Evansville, IN 47715
(812) 477-3199

A Division of Chuck Frary & Assoc., Inc.

CLIENT NUMBER 138

INITIAL FEE AGREEMENT

CLIENT Steven R. Mohrs
 ADDRESS P.O. Box 815 DATE March 11, 1986
 CITY Bigfork STATE Montana AMOUNT \$ 10,000.00
 PHONE (406) 837-5829 ZIP 59911 Approx. Delivery Date Enclosed 1986

CONDITIONS

CONCEPT DEVELOPMENT ASSOCIATES

1. Agrees to review and analyze client's business information as submitted.
2. Agrees to prepare an "Analysis and Proposal" document covering:
 - A. Independent observations and opinions regarding material submitted.
 - B. Suggestions for steps to be taken in an effort to improve client's position.
 - C. A "Hard" bid and contract offering consulting services to client.
3. Agrees either to confirm this agreement in writing within three business days after the date shown above, or to return all materials and monies submitted with a written explanation for such decline within the same period.
4. Agrees to apply this initial fee toward payment for future services if the terms of the contract in the "Analysis and Proposal" are accepted and the client enters into the consulting contract.

THE CLIENT

1. Agrees to answer any and all questions which Concept Development Associates deems necessary for the completion of the "Analysis and Proposal".
2. Understands that the fee for the "Analysis and Proposal" is non-refundable.
3. Represents that all information submitted is factual to the best of the client's knowledge, and that no significant facts have been intentionally omitted.

SIGNATURES

Client By Steven R. Mohrs By [Signature]
 Title General Partner Title V.P.
 Date March 11, 1986 Date _____ 19____